

Kennedy Solutions Letter of Introduction

Kennedy Solutions Inc. provides next generation Information Technology consulting, development and support services to a wide variety of clients. We specialize in providing effective and enduring solutions to your business needs in the following areas:

1. Customized software/database design and development
2. Data acquisition services
3. Web development and hosting
4. Network design, implementation, maintenance and Systems Integration
5. Outsourced managed I.T. services
6. Strategic Business Services
7. Security

Customized Software/Database Design and Development

We have over 10 years of experience in software design and development - from basic MS Access databases to advanced Delphi-based applications. Our development team has extensive development experience with Visual C++, Delphi, .Net, Access and Crystal Reports. We use Rapid Application Development (RAD) tools to ensure the timely completion of your projects. Our solutions can be SQL Server based for rapid deployment, scalability and web-readiness. We have built custom applications for small and large clients with various needs:

1. Data entry
2. Accounting and invoicing
3. Contact management
4. Oilfield Data acquisition systems
5. Reporting using Crystal Reports
6. CRM (Customer Relationship Management)
7. Sales force management

We have successfully developed applications for the following industries: Insurance, Construction, Oil and Gas, Child Care, Transportation, Sports, Hi-Tech R& D, Retail and Legal.

Data Acquisition Services

Our team has extensive experience in developing specialized data acquisition software for the International Oil and Gas Industry. We have developed software for some of the largest Oilfield Services companies in the world and have worked on projects involving teams located in various parts of the world. Kennedy Solutions has extensive experience with Visual C++, Labview and CVI as well as data acquisition hardware and laboratory equipment.

Web Development and Hosting

The Internet era has brought previously unimaginable opportunities and has helped level the playing field between small and large businesses. World markets are as close as your computer screen. We have been involved with the Internet since its explosive growth in the mid 90's and offer the following services:

1. High speed web hosting on fault-tolerant servers
2. Web design and development
3. Porting your existing applications to the web
4. Web based application design and hosting
5. A full web-based Content Management System (CMS)
6. Exchange Server Hosting and offsite backups

Network Design, Implementation, Maintenance and Systems Integration

Whether you are redesigning, replacing, expanding or building a new network from the ground up, we can help you. We have extensive experience in the following areas:

1. Client/server design, procurement, deployment and maintenance
2. All major network operating systems
3. MS BackOffice products including Exchange, Proxy, ISA and SQL server
4. Internet connectivity technologies (routers, firewalls, Virtual Private Networks, ADSL, dial-up and ISDN)
5. Systems integration - making all your hardware and software work together in an effective and enduring business solution

Outsourced Managed I.T. Services

Small to medium size businesses often have limited resources which prevent them from implementing the technology infrastructure that they need to succeed. Our complete outsourced IT management solutions can provide peace of mind and a significant reduction in your IT capital outlay. We have ongoing satisfied clients ranging in size from 10 to 100+ employees. Our use of remote access technologies and our state-of-the-art Helpdesk/IT Asset Management Software allows us to effectively take care of clients over a wide geographic area.

Strategic Business Services

Our management consultants specialize in providing information strategic planning, information systems governance, IT risk advisory and general management consulting services throughout Canada. With over eight years of experience in international and local consulting firms, we have worked with executive and senior management levels of organizations in both the private and public sectors. Our services include:

1. Information strategic planning (ISP) and information technology strategy development
2. Requirements analysis
3. Systems selection
4. Business continuity and disaster recovery planning
5. Process optimization (Business Process Analysis and Re-engineering)
6. IT Organizational review and design
7. Application portfolio review
8. IT benchmarking and risk assessments
9. Project management and project risk review
10. General management consulting

Security

The business world has come to depend heavily on technology and the Internet. Small to medium size businesses often lack the resources to properly prepare for the security and business continuity issues that arise from this dependence. At the same time, these technologies can help protect your business from unwanted intrusions. We provide effective and ongoing information risk management and security services in the following areas:

1. Network and Internet security audits
2. Monitoring of internal traffic and external threats
3. Offsite backups and application hosting
4. Disaster recovery plans
5. Complete network antivirus solutions
6. Hardware and software firewalls
7. Digital Video Surveillance Systems (through our subsidiary 2020 DSS Inc.)

All of these services can help to ensure minimum downtime, the continuity of your business and protection/monitoring of your premises in the event of disasters, malicious attacks or theft.

Please feel free to contact us at (780) 439-2073 or email us at info@kennedysolutions.com to see how we can help you.

Sincerely,

Denis Kennedy
President
Kennedy Solutions Inc.